

# VIKING

## Electronics Monthly

Reliable Products for Your Security and Communication Needs

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### SPOTLIGHT: School Safety & Security

Schools today face increasing risks of violent attacks from students, parents, and other individuals. To keep students and staff safe you must reinforce and secure all entrance doors, limit building access, expand the number of emergency devices, and provide critical instructions to building occupants in the event of an emergency. Viking leads the way in producing economical door entry and access control systems, emergency phones, and mass notification announcers.

After you've increased door security, install a door entry system. Viking door entry products feature real-time video imaging and hands free communication to help you identify visitors and remotely open doors and gates over your existing phone system.



Next, equip faculty and students with proximity ID cards or fobs. Access control with proximity devices allows you to restrict or revoke building access. The ability to immediately revoke access is critical to preventing violent incidents by terminated employees or suspended students.

**E-1600A-BLT2EWP**  
(DOD 217)

**E-1600BLT2IPEWP**  
(DOD 249)



Then install emergency phones near the restrooms, cafeteria, gymnasium, locker rooms, and in hallways. Conveniently placed emergency phones save critical time when reporting an emergency. In addition to the initial reporting, Viking emergency phones also allow authorities to continually monitor the situation, even if the original caller isn't present. Don't depend on faculty or student cell phones during an emergency. Overloaded cell towers and low signal strength can hamper emergency communications.

**E-1600A (DOD 215)**  
**E-1600-IP (DOD 255)**

Finally, building occupants need up-to-the-second emergency instructions. Installing a mass notification announcer allows you to broadcast instructions throughout the building using your existing paging system. A mass notification announcer allows you to choose from pre-recorded messages or provide a live broadcast from any phone - even from a remote cellphone or landline.



**DNA-510 (DOD 492)**

**40TB-IP**  
(DOD 502)

### Get to Know Us!



**Name:** Mike Busby

**How long have you worked at Viking?**  
28 years

**What do you do here?**

Currently, I am the Sales and Marketing Manager, but I have worn a few different hats over the years. I am responsible for the sales and customer service department, as well as overseeing all the marketing projects; including product catalogs, printed advertising, social media, trade shows, etc.

**Why do you like working at Viking?**

I like working at Viking because it has a family feel, like we are all a team working towards a goal. Oh, and we also know how to have fun!

**Favorite treat to share at work:**

Fresh fruit and veggies with dip.

**What do you like to do outside work?**

I enjoy spending time with my wife and 3 children. We spend most weekends at our camper during the summer and ATVing when we can.

**Favorite movie:** *Goodfellas (1990)*

**Favorite quote:** "Gotta second for a minute?" P. Martin

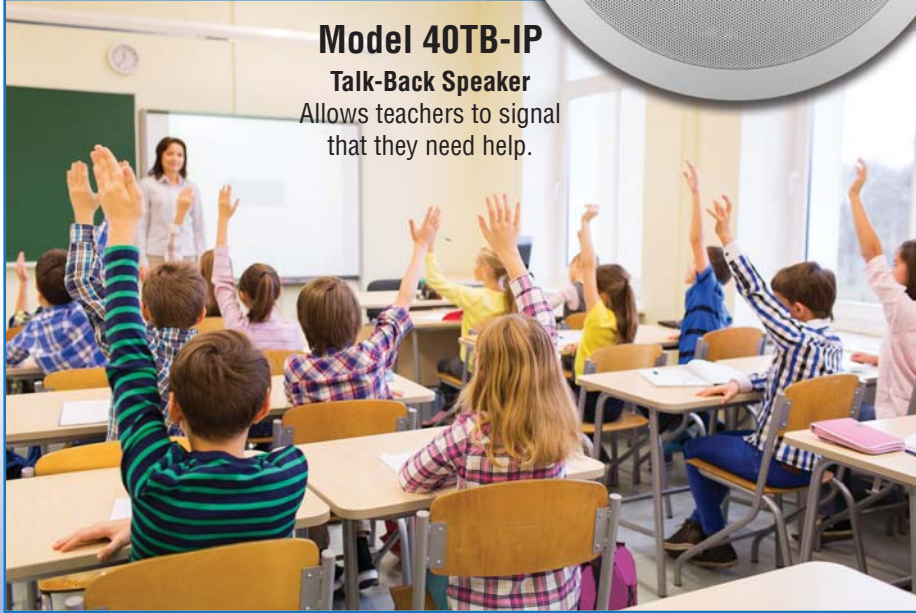
# TECH TIPS!



## Model 40TB-IP

### Talk-Back Speaker

Allows teachers to signal that they need help.



Unfortunate events, like school shootings and spontaneous outbursts, put students and teachers in danger. Establishing a safer environment by providing an easy method for teachers to signal for help is a starting point to help reduce violent situations.

## Model BTR-3



### Wireless Remote

To make an emergency call, simply hold the button for 3 seconds.

Viking's BTR-3 can be used as a panic button to trigger model 40TB-IP SIP Talk-Back Speaker. A momentary center button press of the BTR-3 will initiate a standard call, and holding the button for 3 or more seconds will initiate an emergency call via the 40TB-IP. Thus providing an easy way for teachers to signal for help.

For more information on the 40TB-IP and BTR-3 see DOD 502 or call: 715-386-8861

## TRIVIA QUESTION

What is the official name for the color of yellow paint used on school buses?

Everyone who calls, emails, or faxes in the correct answer by MARCH 31, 2018 will be entered into a drawing for a delicious cheese assortment shipped fresh direct from the Bass Lake Cheese Factory!

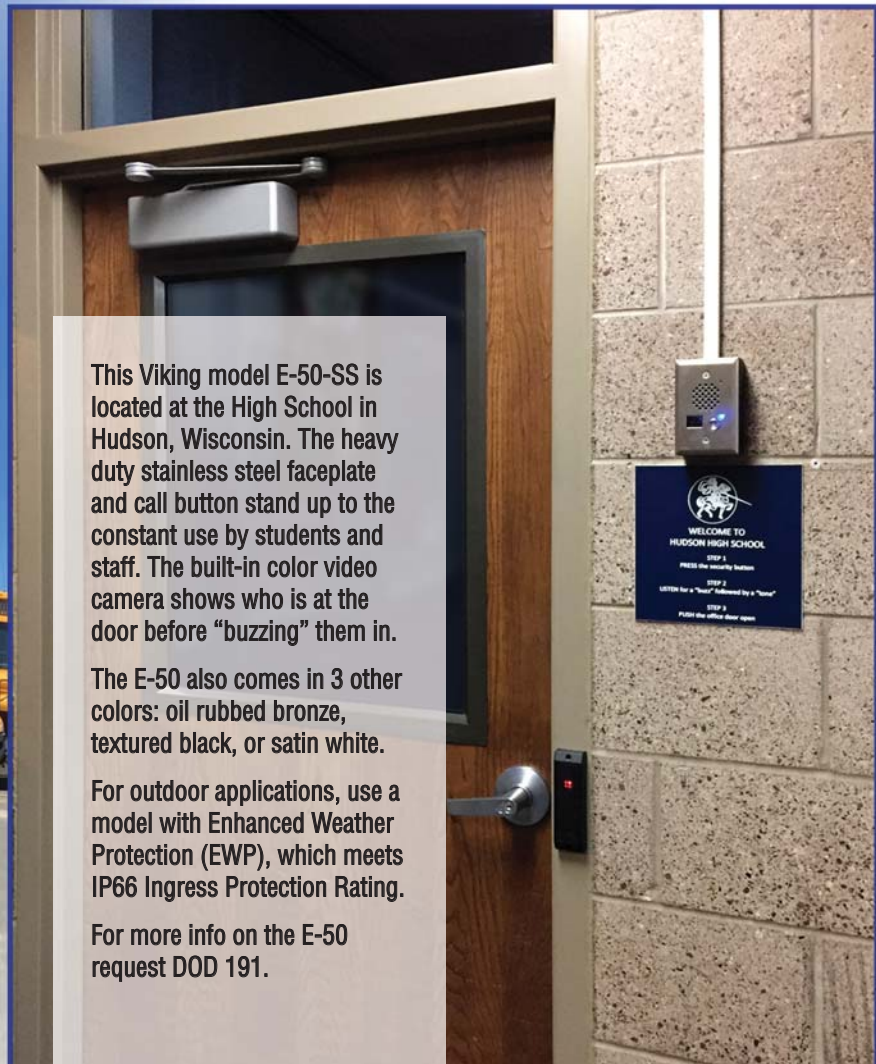


### FEBRUARY'S TRIVIA QUESTION:

Which American football team won the first-ever AFL vs. NFL World Championship, known as Super Bowl I?

ANSWER: The Green Bay Packers

CONGRATULATIONS to WILLIAM MANEY from Graybar!



This Viking model E-50-SS is located at the High School in Hudson, Wisconsin. The heavy duty stainless steel faceplate and call button stand up to the constant use by students and staff. The built-in color video camera shows who is at the door before "buzzing" them in.

The E-50 also comes in 3 other colors: oil rubbed bronze, textured black, or satin white.

For outdoor applications, use a model with Enhanced Weather Protection (EWP), which meets IP66 Ingress Protection Rating.

For more info on the E-50 request DOD 191.



# VIKING - Your Campus Security Solution!

## Add Mass Notification to Your Existing Paging System

The DNA-510 is a digital mass notification announcer, that provides up to 2 minutes of recorded voice emergency instructions and alert tones over your existing paging system.



The DNA-510 connects to a phone line, analog phone system station or an unused trunk/line input allowing you to securely page, trigger emergency messages and/or alert tones and program the unit from any remote touch tone phone.

When activated, the DNA-510 will interrupt any current paging or background music and inject an emergency voice message and/or alert tone over your paging system. A live page can also be announced.

For more information on the DNA-510 see DOD 492.

## 42" Emergency Tower Phones

- High intensity flashing blue LED strobe light with steady-on option
- Analog and VoIP models available
- 4 flash patterns
- 6 brightness settings
- Surface mount to rigid wall or post
- Power supply included for strobe
- Tower Chassis: 8 gauge thick aluminum, 3.0" x 6.0" rectangle tube, powder painted bright high-visibility yellow
- Phone Panel: 14 gauge 316 marine grade stainless steel faceplate
- Enhanced Weather Protection (EWP) comes standard on all Viking Tower Phones
- EWP is designed to meet IP66 Ingress Protection Rating



For more info on Analog Tower Phones see DOD 217, for info on VoIP Tower Phones see DOD 249.

## Provide LED Strobe / Beacon Visual Indication



The BLK-4 provides high visibility indication of line status through a high powered 360° LED strobe and/or beacon visual indicator. The BLK-4 can be used to add emergency notification to pre-existing emergency phones by turning on the strobe light when the emergency phone is in use.

The included control module can be installed on any standard telephone line or analog PABX/KSU station. The strobe can also be triggered by the relay contact output of the 1600-IP series emergency phones.

The BLK-4 is designed for indoor applications. The BLK-4-EWP is equipped with Enhanced Weather Protection (EWP) for outdoor installations where the unit is exposed to precipitation or condensation.

For more information on the BLK-4 and BLK-4-EWP see DOD 654.

## Generate Multiple Tones for a Paging System

Model MTG-10 is a multi-tone generator designed to add multiple contact-controlled audio tones to paging systems or 600 Ohm inputs. Select from 15 different tones!

The MTG-10 can be connected to a paging source, phone system's paging port or background music. When a contact closure is provided to one of the inputs, the paging or background music is faded out and the appropriate tone is generated over the paging system. The siren and the evacuation whoop have priority and override any other tone.

The MTG-10 can be configured to provide a tone every 15 seconds to notify callers that the call is being recorded. Power supply included.



For more information on the MTG-10 see DOD 482.

## UPCOMING EVENTS

For the most up-to-date information:



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**American Jail Association Expo**  
Sacramento, CA  
April 21-25, 2018

**ISC West**  
Las Vegas, NV  
Apr 11-13, 2018

**Channel Partners**  
Las Vegas, NV  
April 18-20, 2018

**Enterprise Connect**  
Orlando, FL  
March 12-14, 2018

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# VIKING

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## Did you get one?

You should have recently received a brand new **2018 Viking Product Catalog**. If you didn't - let us know and we will send one out to you right away!

Remember - our products are **made here in the USA**. We stand behind our products with a 2 year limited warranty and free lifetime product support.

Since 1969 Viking has been supplying the security and communications industry with reliable, high-quality **American-made** products.



## WHAT'S INSIDE?

- Answers to your school safety and security questions
- Find out which Viking employee likes ATVing
- Learn how to add mass notification to your existing paging system